State of Washington

Office of the Insurance Commissioner

1998 Washington Market Share and Loss Ratio

Top 40 Authorized Companies Zero Premium and Loss Companies Exclude

Line of Business: Property and Casualty Totals(excludes Accident and Health)

All Dollars in Thousands

Rank <u>Company Name</u>	NAIC Code	Dom	Direct Premiums Written	Market Share	Direct Premiums Farned	Direct Losses Incurred	Loss Ratio(1)
1 Farmers Ins Co Of WA	21644	WA	\$403.153	7.82%	\$391.179	\$281.667	72.00
2 State Farm Mut Auto Ins Co	25178	IL	\$386,988	7.51%	\$387.944	\$234.577	60.47
3 Allstate Ins Co	19232	II.	\$313,044	6.07%	\$305.943	\$167,626	54.79
4 Pemco Mut Ins Co	24341	WA	\$209,141	4.06%	\$204,891	\$123,493	60.27
5 Safeco Ins Co Of Amer	24740	WA	\$193,534	3.75%	\$192,629	\$116,202	60.32
6 State Farm Fire And Cas Co	25143	VV A	\$183,151	3.55%	\$192,029 \$181.954	\$143,469	78.85
7 Mutual Of Enumclaw Ins Co	14761	WA	\$136,488	2.65%	\$132,539	\$81,303	61.34
8 Allstate Ind Co	19240	IL	\$117,081	2.27%	\$115,232	\$70,848	61.4
9 Safeco Ins Co Of IL	39012	II.	\$99.791	1.94%	\$96.730	\$64.823	67.0
10 United Services Auto Assoc	25941	TX	\$97,361	1.89%	\$97.455	\$56.098	57.5
11 General Ins Co Of Amer	24732	WA	\$83,684	1.62%	\$81,774	\$57,329	70.1
12 Mid-Century Ins Co	21687	CA	\$73.758	1.43%	\$73.287	\$52.372	71.4
13 Pemco Ins Co	18805	WA	\$68,965	1.34%	\$67,019	\$41,281	61.6
14 Unigard Ins Co	25747	WA	\$62,676	1.22%	\$63,870	\$39,423	61.7
15 American Economy Ins Co	19690	IN	\$59,506	1.15%	\$59,090	\$43,645	73.8
16 Grange Ins Assn	22101	WA	\$59,506 \$58,485	1.13%	\$59,090 \$58,101	\$35,512	61.1
**		OR					74.5
17 North Pacific Ins Co	23892 25968	FL	\$58,279 \$58,069	1.13%	\$58,713 \$56,517	\$43,792	
18 USAA Cas Ins Co 19 American States Ins Co		IN		<u>1.13%</u> 1.09%		\$35,885	63.4
20 Physicians Ins Exch	19704		\$56,147		\$55,526	\$36,884	66.4
	40738	WA	\$56,004	1.09%	\$55,383	\$33,800 \$33,273	61.0
21 First Natl Ins Co Of Amer	24724	WA	\$51.171	0.99%	\$50.400	WOO.E. 0	66.0
22 Federal Ins Co	20281	IN CT	\$49.069	0.95%	\$49.029	\$28,055	57.2
23 Hartford Underwriters Ins Co	30104		\$48,961	0.95%	\$47,204	\$29,524	62.5
24 Nationwide Mut Ins Co	23787	OH	\$44,151	0.86%	\$43,105	\$27,897	64.7
25 American States Preferred Ins Co	37214	IN	\$39,980	0.78%	\$39,988	\$29,106	72.7
26 Continental Ins Co	35289	NH	\$38,433	0.75%	\$36,967	\$22,871	61.8
27 Dairyland Ins Co	21164	WI	\$36,285	0.70%	\$38,417	\$27,737	72.2
28 Firemans Fund Ins Co	21873	CA	\$33,895	0.66%	\$34,762	\$31,150	89.6
29 Country Mut Ins Co	20990	IL	\$33,018	0.64%	\$32,040	\$19,836	61.9
30 Continental Cas Co	20443	<u>IL</u>	\$30,351	0.59%	\$30,349	\$17,507	57.6
31 St Paul Fire & Marine Ins Co	24767	MN	\$29,017	0.56%	\$31,886	\$15,314	48.0
32 National Union Fire Ins Co Of Pitts	19445	PA	\$28,918	0.56%	\$31,877	\$21,435	67.2
33 Nationwide Mut Fire Ins Co	23779	OH	\$27,066	0.52%	\$27,199	\$14,500	53.3
34 Government Employees Ins Co	22063	MD	\$26,552	0.52%	\$26,194	\$15,993	61.0
35 Transportation Ins Co	20494	IL	\$25,411	0.49%	\$21,925	\$2,347	10.7
36 Mortgage Guaranty Ins Corp	29858	WI	\$24.373	0.47%	\$25.439	\$15.051	59.1
37 Liberty Mut Fire Ins Co	23035	MA	\$24,220	0.47%	\$22,341	\$18,368	82.2
38 Reliance Ins Co	24457	PA	\$23,948	0.46%	\$24,738	\$6,738	27.2
39 Geico General Ins Co	35882	MD	\$23,929	0.46%	\$22,062	\$15,668	71.0
40 Travelers Ind Co Of IL	25674	IL	\$22,072	0.43%	\$21,122	\$17,537	83.0
All 567 Other Companies			\$1,719,561	33.35%	\$1,686,623	\$1,070,175	63.9
	Totals		\$5.155.687	100.00%	\$5.079.446	\$3.240.112	63.79

⁽¹⁾ Excluding all Loss Adjustment Expenses (LAE)